

Message Text

UNCLASSIFIED

PAGE 01 GUATEM 03484 021923Z
ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 DOTE-00 TRSE-00 CIAE-00
INR-07 NSAE-00 DODE-00 L-03 MC-02 /030 W
-----030253Z 041398 /75-62

R 021739Z JUN 77
FM AMEMBASSY GUATEMALA
TO SECSTATE WASHDC 6262
USDOC

UNCLAS GUATEMALA 3484

FOR USDOC/SIPS

E.O. 11652 NA
TAGS: EAIR GT
SUB: AVIATECA INTERESTED IN BUYING SEVEN AIRCRAFT

1. EMBASSY HAS LEARNED THAT GUATEMALAN NATIONAL AIRLINE, AVIATECA, IS INTERESTED IN BUYING 3 FOKKER F-27 MODEL 500S, TWO FOKKER F-27 MODEL 400S AND TWO BOEING 727 MODEL 100 JETS. AIRCRAFT CAN EITHER BE NEW OR USED, BUT MUST HAVE GUARANTEE.
 2. AVIATECA SAYS IT IS NOT INTERESTED IN FAIRCHILD F-227S BECAUSE THEY ARE NO LONGER IN PRODUCTION AND LINE IS CONCERNED ABOUT PARTS PROBLEMS. THEREFORE IT WOULD SEEM THAT FOR F-27 ONLY POSSIBILITY WOULD BE USED MODELS NOW IN US. ASSUME ALL 727-100S ARE USED.
 3. INFORMATION ORIGINALLY CAME FROM AUGUSTO HERRERA GIRON, REINDEPRO, VIA 6, 4-25, ZONA 4, GUATEMALA CITY, GUATEMALA, WHO IS TRYING TO ACT AS SALES AGENT FOR TRANSACTION. INFORMATION WAS CONFIRMED BY CAPT. FRANCISCO GONZALEZ, CHIEF OF OPERATIONS, AVIATECA, WHO EXPRESSED AN INTEREST IN TALKING DIRECTLY TO BOEING. BEST CONTACT AT AVIATECA PROBABLY WOULD BE COL. ENRIQUE VALLADARES MORRIS, INTERVENTOR, AVIATECA,
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- AVENIDA HINCAPIE, ZONA 13, GUATEMALA CITY, GUATEMALA.
4. FYI AVIATECA HAS UNDERGONE MANAGEMENT SHAKEUP FOLLOWING RECENT CRASH OF ONE OF ITS 4 CONVAIR 440S ON DOMESTIC FLIGHT AND WOULD LIKE TO REPLACE THOSE AIRCRAFT SOON. ALTHOUGH AVIATECA SAYS IT HAS MONEY, FINANCES IN PAST HAVE BEEN TIGHT.

ANDREWS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PROCUREMENT, AIRCRAFT
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Copy: SINGLE
Sent Date: 02-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Format: TEL
From: GUATEMALA
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Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770699/aaaadimz.tel
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Litigation Codes:
Litigation History:
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Message ID: 4214c486-c288-dd11-92da-001cc4696bcc
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